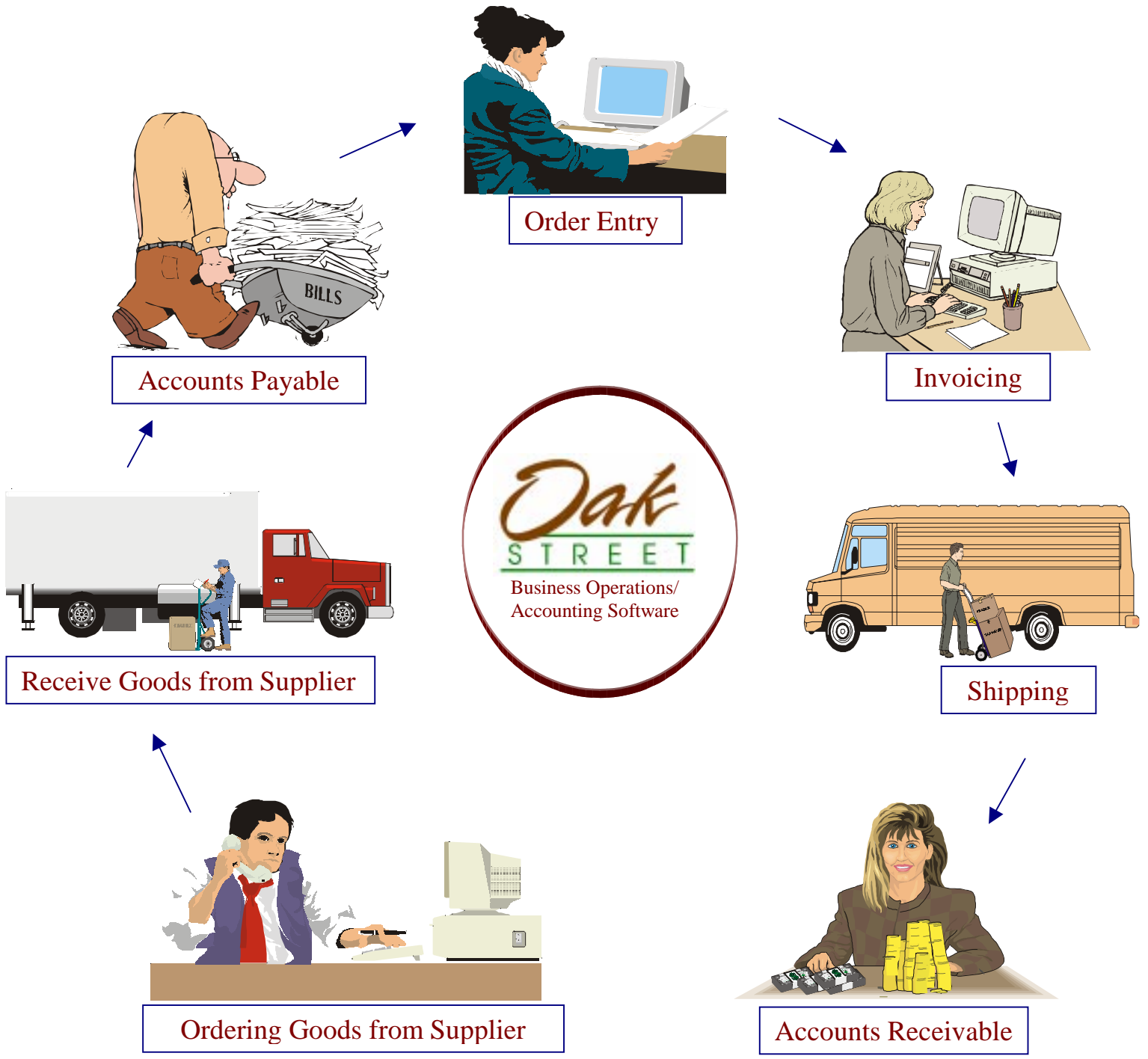


Wholesalers

We assist wholesalers to grow their business and increase their profits. We do this by utilizing our years of industry experience to implement business solutions through personal computer based software.



Wholesaler Overview cont.

ORDER PROCESSING

- 10 different ways to assign prices or discounts
- Fully customizable invoices, credit memos, packing lists, pick tickets, quotations, shipping labels, bill of lading, purchase orders, etc.
- Automated backorder processing
- Future orders processing
- Sales history recall
- Over-the-counter sales entry
- Order entry at offsite showroom or tradeshows
- Twenty features to accommodate department store order requirements
- Instantaneous access to credit statistics, past orders, substitutions, & last price paid
- Kits and assortments
- EDI integration*
- Credit card integration*
- Unlimited Ship To's per Bill To
- Drop shipment capability

INVENTORY

- Automated allocation of inventory to orders
- Multiple warehouses & bin locations
- 'Inventory freeze' for physical count
- Color & size variations
- Automated price updates
- Barcode printing
- Barcode scanning
- Royalty management
- LIFO, FIFO, Average, & Standard costing
- Full inventory audit trails

SHIPPING

- UPS Online integration*
- UPS calculations and manifest
- RPS calculations and manifest*
- FedEx integration*
- UPS & RPS COD tags
- Multiple program-activity shipping label generation
- Shipping history recall
- Automated shipment allocation capability

PURCHASING

- Inventory availability schedule per two week period
- Automated PO creation
- Partial receiving by item or purchase order
- Purchase order faxing*

ACCTS. RECEIVABLE

- Contact & collection management
- Credit hold management
- Factored receivables
- Post dated checks
- Holiday dating
- Accounts receivable retro-date report generation
- Manufacturer's Credit Cooperative integration*

SALES REPS

- 10 different ways to assign commissionable rates
- Fully automated commission statements

*Requires third party add-on software

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